



STATE OF UTAH

## INSIDE THIS ISSUE:

Training Opportunities For June & July	1
Did You Know? Statewide Supplies Best Value Contracts	2
Did You Know? Food Service Equip & Repair Best Value Contracts	2
Did You Know? LCD Projectors Best Value Contracts	3
Did You Know? Texas Instruments Calculators Best	3
Cooperative Contracts: Extended, New, Expired	4-6

# PURCHASING UPDATE

June 2014

## TRAINING OPPORTUNITIES FOR JUNE & JULY

On June 26, 2014, Kent Beers will teach the class, **Changes to the Procurement Code and Administrative Rules**. This class is for anyone who wants to understand what changes were made to the Code and the Rules. As with all purchasing classes, this class is geared for the executive branch procurement units but attendance and questions from other entities are welcome.

The June 26 training will be held in the first floor Auditorium in the State Office Building. Registration is required.

An email has been sent to all those who registered for the June 26 training. If you did not receive an email and would like to attend, please register now.

The **Solicitation Protests** class covering Title 63G Section 1600 of the Utah Procurement Code will be held on July 15, 2014.

The material presented in both of these classes are based on the executive branch procurement rules and procedures. The classes are written to serve the needs of individuals working for the executive branch offices, however, we welcome individuals from special districts, higher education, school districts, and political subdivisions who would like to attend.

Registration is required to attend

these classes. All registration will be collected through a Google Doc form. Please note the date, time, and location as Google will NOT send you notification of your registration

If you need to cancel your registration, please contact Tara Eutsler at [teutsler@utah.gov](mailto:teutsler@utah.gov)

## REGISTRATION

### Changes to the Procurement Code and Administrative Rules

DATE: June 26, 2014

TIME: 10 AM —12 Noon

LOCATION:

State Office Building  
Capitol Hill  
1st Floor Auditorium

Please click or CTRL click on the link below or copy & paste the address into your web browser:

[https://docs.google.com/a/utah.gov/forms/d/17-F\\_2e5JJrZvTXawAuulsgZC2gxBlm6Eas-S6tNb2zA/viewform?usp=send\\_form](https://docs.google.com/a/utah.gov/forms/d/17-F_2e5JJrZvTXawAuulsgZC2gxBlm6Eas-S6tNb2zA/viewform?usp=send_form)

### Solicitation Protests

DATE: July 15, 2014

TIME: 10 AM —12 Noon

LOCATION:

State Office Building  
Capitol Hill  
1st Floor Auditorium

Please CTRL click on the link below or copy & paste the address into your web browser:

[https://docs.google.com/forms/d/12UILZflBwa3I\\_vM\\_FPnVvijBcIqZPfmmw9nezGt9uMA/viewform?usp=send\\_form](https://docs.google.com/forms/d/12UILZflBwa3I_vM_FPnVvijBcIqZPfmmw9nezGt9uMA/viewform?usp=send_form)

## DID YOU KNOW?: UPDATES ON SOME STATE “BEST VALUE” COOPERATIVE CONTRACTS FOR BUILDING SUPPLIES

By Larry Thacker

Just a few updates on some of the state wide supplies contracts:

Lowe's contract [MA087](#) for walk-in building supplies will be sending out new key fobs. The old key fob will expire July 31, 2014 and they have begun sending out the new cards. This card is essential when using the contract regardless of your payment choice. The key fob must be swiped at the register to get the 5% discount and have the sales linked to the contract. Be sure to have the clerk remove the sales tax and then you pay with your state purchasing card or with your Lowe's accounts receivable option. If you have not received your new key fob by the end of July please contact Bridgett Dedmond with Lowe's. [Bridgett.k.dedmond@lowes.com](mailto:Bridgett.k.dedmond@lowes.com) 704-758-3818.

Peterson Plumbing Supply has been added as a new vendor for plumbing supplies state wide. Their contract number is [MA678](#). This will add one more option for your plumbing supply needs. This is a multiple award with the current vendors:  
Fastenal MA043

Grainger Industrial MA042  
MSC Industrial MA323  
Peterson Plumbing Supply MA678

Codale Electric has been added as a new vendor for electrical supplies and equipment state wide. Their contract number is [MA049](#). This will add one more option for your electrical supply and equipment needs. This is a multiple award with the current vendors for electrical supplies and equipment along with lighting and ballast:

Fastenal MA043  
Grainger Industrial MA042  
MSC Industrial MA323  
Codale Electric MA049

Thank you for your continued support and use of the state wide contracts. If you have any questions or concerns please contact Larry Thacker with State Purchasing. [lthacker@utah.gov](mailto:lthacker@utah.gov) 801-537-9242

## DID YOU KNOW?: FOOD SERVICE EQUIPMENT, REPAIR, AND RELATED PARTS “BEST VALUE” CONTRACTS

By Tyler Barnes

We have two contracts in place for Food Service Equipment Maintenance, Repair, & Related Parts.

[MA419](#) is with Hobart Service. Their travel charges are reasonable as well as their labor rates. Hobart offers a 15% discount on parts.

[MA424](#) is with Utah Commercial Service. They have cheaper labor rates but their travel charges are higher for most areas. Their part discounts range from 0-15%.

When selecting a vendor, please take into account travel, labor, and the cost of parts before calling and arranging a service. The parts component of this contract was intended for operational and/or motor parts

only. It was not intended for the procurement of accessories (whips, dough hooks, etc.).

Please see the contract summary pages for the terms of the agreements. To view these summary pages, please follow this link: <http://purchasing.utah.gov/purchasing/statecontractsearch.html> and search for the above referenced contract numbers. Click on the “view” link under the contract summary heading.

If you have any questions regarding these contracts, please contact Tyler Barnes at [tbarnes@utah.gov](mailto:tbarnes@utah.gov) or phone (801) 538-3097.



STATE OF UTAH

Division of Purchasing  
3150 State Office  
Building  
Capitol Hill  
Salt Lake City, UT

Phone: 801-538-3026  
Fax: 801-538-3882

**We're on  
the Web !**

[purchasing.utah.gov](http://purchasing.utah.gov)

This newsletter was  
edited by Ann Schliep. If  
you have any questions  
or comments, please  
email them to  
[aschliep@utah.gov](mailto:aschliep@utah.gov)

## DID YOU KNOW?: LCD PROJECTORS “BEST VALUE” CONTRACTS

By Zachary Derr

In May 2014, State Purchasing re-bid state cooperative contract [MA784](#), [MA795](#) and [MA622](#) for LCD projectors. Many state agencies, school districts and universities use these projectors and were helpful in updating and revising the specifications. Contracts with Troxell, TV Specialists, Inc. and Webb Audio visual were issued under the old contract numbers (MA784, MA795 and MA622). A new contract was awarded to Philm Gear, Inc., under contract MA785. State agencies and other end users purchasing off these contracts now have more projector options than before. Manufacturers under these contracts

include Sanyo, Panasonic, Eiki, Canon, Sony, Vivitek, Sharp, Sony, Epson, Canon, Optoma, Barco, Casio, Hitachi, NIE, Dukane, InFocus, ASK Proxima and Digital Projection. These state cooperative LCD projector contracts aim to offer end users discounted pricing on a large variety of projectors. It is my hope that these contracts are useful to all end users of our state cooperative contracts.

Contact Zachary Derr at email: [zderr@utah.gov](mailto:zderr@utah.gov) or phone: 801-538-3307 with any questions regarding these contracts.

## DID YOU KNOW?: TEXAS INSTRUMENTS CALCULATORS “BEST VALUE” CONTRACT

By Yolanda Larrymore

### Contract [PD1891](#) Texas Instruments Scientific & Graphic Calculators & Related Accessories

A couple of the graphing calculators have been discontinued:

TI-84 PLUS SILVER (was QTY 1-20 \$115.36, 21-50 \$114.97, 51 or more \$114.39)

TI-84 SILVERTKYEL (was QTY 1-50 \$1143.90, 51 or more \$1138.07)

The replacement calculators are:  
TI-84PLCSE description-TI-84 Plus Color

Silver Edition (individual retail packaged)  
QTY Unit Price: 1-20 \$116.77, 21-50 \$116.77, 50 or more \$115.67

TI-84PLCSETP description – 10 84 plus Color Silver Edition calculators marked “School Property”

QTY Unit Price: 1-20 \$1264.62, 21-50 \$1238.00, 51 or more 1229.00.

Contact Yolanda Larrymore:  
[Ylarrymore@utah.gov](mailto:Ylarrymore@utah.gov) or 801-538-3141  
with any questions regarding this contract.

To automatically receive an email when the **Purchasing Update** is distributed, send a blank email (without your signature or a subject) to the following email address: [subscribe-das-purchasing-newsletters@list.utah.gov](mailto:subscribe-das-purchasing-newsletters@list.utah.gov)

***This email address is being protected from spambots. You need JavaScript enabled to view it.*** and you will be added to the list automatically. For Google Mail users you will need to open your email account, copy the email address above and paste it in the “To:” field.

These instructions are listed on the State Purchasing website at [purchasing.utah.gov](http://purchasing.utah.gov) then choose BUYER INFORMATION followed by DIVISION NEWSLETTERS. The information is listed near the top of the window.

## NEW STATE OF UTAH “BEST VALUE” COOPERATIVE CONTRACTS

TITLE	CONTRACT	VENDOR	DATES	ADDITIONAL INFORMATION
IBM Hardware, Software, Maintenance and Training	<a href="#"><u>AR801</u></a>	Sirius Computer Solutions	5/22/14-05/23/19	New Contract with same Vendor
ATV Purchases	<a href="#"><u>PD683</u></a>	Steadmans Recreation, Inc	06/01/14 - 05/31/19	
LCD and DLP Projectors	<a href="#"><u>MA622</u></a>	George Webb Sales Company, Inc	06/01/14 - 06/02/19	New Contract with same Vendor
LCD and DLP Projectors	<a href="#"><u>MA784</u></a>	Troxell Communications	06/01/14 - 06/02/19	New Contract with same Vendor
LCD and DLP Projectors	<a href="#"><u>MA785</u></a>	Philm Gear Inc	06/01/14 - 06/02/19	
LCD and DLP Projectors	<a href="#"><u>MA795</u></a>	TV Specialists Inc	06/01/14 - 06/02/19	New Contract with same Vendor
Wheelchair and Power Operated Vehicles	<a href="#"><u>MA060</u></a>	Advance medical Services, Inc.	07/01/2014-06/30/2019	New Contract with same Vendor
Wheelchair and Power Operated Vehicles	<a href="#"><u>MA062</u></a>	Aamco Medical LLC	07/01/2014-06/30/2019	New Contract with same Vendor
Wheelchair and Power Operated Vehicles	<a href="#"><u>MA687</u></a>	Alpine Home Medical Equipment	07/01/2014-06/30/2019	
Wheelchair and Power Operated Vehicles	<a href="#"><u>MA1317</u></a>	Med Source Inc	07/01/2014-06/30/2019	New Contract with same Vendor
Plumbing Supplies	<a href="#"><u>MA678</u></a>	Peterson Plumbing Supply	06/16/2014-02/28/2017	
Data Communication Equipment & Services	<a href="#"><u>AR607</u></a>	ADTRAN	06/01/2014-05/31/2019	
Data Communication Equipment & Services	<a href="#"><u>AR616</u></a>	Fujitsu Network Communications	06/01/2014-05/31/2019	
Data Communication Equipment & Services	<a href="#"><u>AR617</u></a>	Huawei Enterprise USA, Inc.	06/01/2014-05/31/2019	

\*The brief information in this newsletter is intended to highlight new contracts and contract changes. Always read the entire contract information sheet prior to making a purchasing decision.

Data Communication Equipment & Services	<a href="#">AR627</a>	ShoreTel, Inc.	06/01/2014 - 05/31/2019	
Data Communication Equipment & Services	<a href="#">AR1464</a>	Hewlett Packard Co (HP)	06/01/2014 - 05/31/2019	New Contract with same vendor
Data Communication Equipment & Services	<a href="#">AR613</a>	D-Link Systems, Inc.	06/01/2014 - 05/31/2019	

### EXTENDED STATE OF UTAH “BEST VALUE” COOPERATIVE CONTRACTS

TITLE	CONTRACT	VENDOR	EXPIRATION DATE	ADDITIONAL INFORMATION
Data Communications Equipment & Associated OEM Maintenance & Training (WSCA) (Routers, Switches, LAN/WN Wireless, CSU/DSU, Security, Networking Software, Telephony, Training and Maintenance for above Products)	<a href="#">AR1464</a>	Hewlett-Packard Company	8/31/14	Multiple Award Contract
WSCA Software Value-Added Reseller (SVAR) Contract	<a href="#">MA095</a>	En Pointe Technologies	06/02/15	Multiple Award Contract
Pad-Mounted Transformers (Remanufactured)	<a href="#">MA271</a>	Betz Transformers, Inc.	07/24/17	Multiple Award Contract
Reflective Sign Sheeting	<a href="#">MA1658</a>	3M Company	06/30/16	Multiple Award Contract
Standardized Equipment on Vehicles	<a href="#">AR356</a>	Vehicle Lighting Solutions	08/04/14	Multiple Award Contract
Sandbags, Polypropylene (1600 Hour UVI Rating)	<a href="#">MA2107</a>	Just Us Bag Company, Inc	04/30/16	Multiple Award Contract

\*The brief information in this newsletter is intended to highlight new contracts and contract changes. Always read the entire contract information sheet prior to making a purchasing decision.

## EXTENDED STATE OF UTAH “BEST VALUE” COOPERATIVE CONTRACTS

Ford Vehicles	<a href="#">AR1940</a>	Ken Garff Ford	09/30/16	
Data Communications Equipment & Associated OEM Maintenance & Training (WSCA) (Indoor & Outdoor WiFi Products, Training & Maintenance)	<a href="#">AR218</a>	Meru Networks	08/31/14	Multiple Award Contract
Digital Finger Printing, Livescan Machines	<a href="#">MA072</a>	Cross Match Technologies, Inc	06/06/2016	
WSCA Software Value-Added Reseller (SVAR Contract	<a href="#">MA096</a>	SHI International Corp	06/02/2015	
Light Emitting Diode (LED) Signal and Pedestrian Modules	<a href="#">MA825</a>	Gades Sales	07/24/14	Multiple Award Contract
Body Armor (WSCA)	<a href="#">MA1009</a>	Safariland, LLC	07.31/15	Multiple Award Contract
School Furniture; Cafeteria Table	<a href="#">MA778</a>	Rex W. Williams & Sons Inc.	08/30/14	Multiple Award Contract

## EXPIRED OR CANCELED STATE OF UTAH “BEST VALUE” COOPERATIVE CONTRACTS

TITLE	CONTRACT	VENDOR	EXPIRATION DATE	ADDITIONAL INFORMATION
Steel Products (Entire State of Utah)	PD489	Reliance Steel & Aluminum	5/23/14	Will not be renewed.

\*The brief information in this newsletter is intended to highlight new contracts and contract changes. Always read the entire contract information sheet prior to making a purchasing decision.